## S&PInternational Holding Limited 椰豐集團有限公司

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(Incorporated in the Cayman Islands with limited liability ) (於開曼群島註冊成立的有限公司,) Stock Code.殷奶代號p1695

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INTERIM REPORT 中期報告

2023

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## **Corporate Information**

#### BOARD OF DIRECTORS Executive Directors

Mr. Tang Koon Fook (*Chairman*) Mr. Lee Sieng Poon (*Managing Director*) Mr. Yap Boon Teong Ms. Wong Yuen Lee

#### Independent Non-Executive Directors

Mr. Lee King Fui Dato' Mohd Ibrahim Bin Mohd Nor Mr. Eng Hup Tat (appointed on 29 May 2023) Mr. Lim Sey Hock (retired on 29 May 2023)

#### BOARD COMMITTEES Audit Committee

#### Mr. Lee King Fui (*Chairman*) Dato' Mohd Ibrahim Bin Mohd Nor Mr. Eng Hup Tat (*appointed on 29 May 2023*) Mr. Lim Sey Hock (*retired on 29 May 2023*)

#### **Remuneration Committee**

Mr. Eng Hup Tat (*Chairman*) (appointed on 29 May 2023) Mr. Lim Sey Hock (*Chairman*) (retired on 29 May 2023) Mr. Tang Koon Fook Dato' Mohd Ibrahim Bin Mohd Nor

#### **Nomination Committee**

Mr. Tang Koon Fook (*Chairman*) Dato' Mohd Ibrahim Bin Mohd Nor Mr. Eng Hup Tat (*appointed on 29 May 2023*) Mr. Lim Sey Hock (*retired on 29 May 2023*)

#### Corporate Information (Continued)

#### Sanctions Oversight Committee

Mr. Lee Sieng Poon (Chairman)Ms. Wong Yuen LeeMs. Soh Soo Fei (appointed on 3 March 2023 and resigned on 9 June 2023)

**COMPANY SECRETARY** 

AUTHORISED REPRESENTATIVES

REGISTERED OFFICE IN THE CAYMAN ISLANDS

HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN MALAYSIA Camana Bay Grand Cayman, KY1-9009 Cayman Islands No. 27–3,

Ms. Leung Ho Yee

Mr. Tang Koon Fook

Ms. Leung Ho Yee

89 Nexus Way

Jalan PJU 5/13, Dataran Sunway Kota Damansara 47810 Petaling Jaya Selangor Darul Ehsan Malaysia

PRINCIPAL PLACE OF BUSINESS IN HONG KONG 31/F., 148 Electric Road North Point Hong Kong

#### **COMPANY'S WEBSITE**

www.spfood.com

**LEGAL ADVISOR** 

As to Hong Kong law: TC & Co, Solicitors Corporate Information (Continued)

#### **INDEPENDENT AUDITORS**

Mazars PLT, Chartered Accountants Public Interest Entity Auditor recognised in accordance with the Accounting and Financial Reporting Council Ordinance in Hong Kong

#### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE IN THE CAYMAN ISLANDS

HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE Ogier Global (Cayman) Limited 89 Nexus Way Camana Bay Grand Cayman, KY1-9009 Cayman Islands

Boardroom Share Registrars (HK) Limited Room 2103B, 21/F 148 Electric Road North Point, Hong Kong

LISTING INFORMATION Place of Listing

Main Board of The Stock Exchange of Hong Kong Limited

Stock Code

**Board Lot** 

**PRINCIPAL BANKERS** 

HSBC Bank Malaysia Berhad CIMB Bank Berhad Public Bank Berhad

INVESTOR RELATIONS CONTACT info@spfood.com

1695

5,000 shares

## **Financial Highlights**

### **Key Financial Performance**

#### **Consolidated Statement of Profit or Loss**

	Six months en 2023 RM (Unaudited)	<b>ded 30 June</b> 2022 RM (Unaudited)	% of change
Revenue	40,403,890	49,421,471	(18.25)
Loss from operations	(3,447,941)	(201,206)	>100
Net finance costs	(1,109,172)	(451,261)	>100
Income tax expense	—	—	_
Loss attributable to:	(4,556,561)	(651,929)	>100
Owners of the Company	(552)	(538)	0.03
Non-controlling interest	(4,557,113)	(652,467)	>100

#### **Consolidated Statement of Financial Position**

	30 June 2023 RM (Unaudited)	31 December 2022 RM (Audited)	% of change
Cash and cash equivalents	5,312,995	4,299,479	23.57
Loans and borrowings	30,188,959	38,194,623	(20.96)
Net current assets	17,640,795	18,270,455	(3.45)
Net assets	117,159,991	117,552,220	(0.33)

Financial Highlights (Continued)

## **Key Financial Ratios**

	Six months e 2023	nded 30 June 2022	change (% points)
	(Unaudited)	(Unaudited)	
Gross profit margin Return on equity (annualised)	19.7% (53.1)%	17.0% (1.1)%	2.70 (52.00)
	30 June 2023 (Unaudited)	31 December 2022 (Audited)	% of change
Current ratio (times)#	1.6	1.5	6.67

<sup>#</sup> Dividing current assets by current liabilities

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## Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

	Six months ended 30 June 2023 2022			
	Notes	RM (Unaudited)	RM (Unaudited)	
<b>Revenue</b> Cost of sales	5	40,403,890 (32,434,833)	49,421,471 (41,001,999)	
<b>Gross profit</b> Other income Selling and distribution expenses Administrative expenses Other expenses	6	7,969,057 275,608 (1,498,466) (4,639,361) (5,554,779)	8,419,472 2,412,182 (2,105,676) (4,973,729) (3,953,455)	
Loss from operations		(3,447,941)	(201,206)	
Finance income Finance costs	7 8	4,570 (1,113,742)	2,964 (454,225)	
Net finance costs		(1,109,172)	(451,261)	
Loss before taxation Income tax expense		(4,557,113) —	(652,467)	
Loss for the period	9	(4,557,113)	(652,467)	
Other comprehensive income for the period Item that is or may be reclassified subsequently to profit or loss: Foreign currency translation				
differences for foreign operations		4,164,884	3,351,918	
Total comprehensive (loss)/income for the period		(392,229)	2,699,451	

Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income (Continued)

		Six months ended 30 June			
		2023	2022		
		RM	RM		
	Notes	(Unaudited)	(Unaudited)		
Loss attributable to:					
Owners of the Company		(4,556,561)	(651,929)		
Non-controlling interest		(552)	(538)		
Loss for the period		(4,557,113)	(652,467)		
Total comprehensive (loss)/income attributable to:					
Owners of the Company		(391,713)	2,702,230		
Non-controlling interest		(516)	(2,779)		
Total comprehensive (loss)/income					
for the period		(392,229)	2,699,451		
Basic and diluted loss per share					
(expressed in Sen)	10	(0.42)	(0.06)		

## Interim Condensed Consolidated Statement of Financial Position

As at 30 June 2023

		2023	31 December 2022
	Notes	RM (Unaudited)	RM (Audited)
Accests			
<u>Assets</u> Non-current assets			
Property, plant and equipment	11	111,272,213	114,534,460
Right-of-use assets	12	5,127,847	5,272,141
Deferred tax assets		151,915	151,915
		116,551,975	119,958,516
Current assets			
Inventories	13	24,305,237	30,273,488
Current tax asset		2,130,599	2,020,019
Trade and other receivables	14	13,085,365	14,362,781
Pledged time deposits	15	2,158,217	2,158,217
Cash and cash equivalents	16	5,312,995	4,299,479
		46,992,413	53,113,984
Total Assets		163,544,388	173,072,500
Equity and Liabilities			
Equity Share capital		5,941,706	5,941,706
Share premium		58,707,916	58,707,916
Reserves		52,447,748	52,839,461
Total equity attributable to equity			
shareholders of the Company Non-controlling interest		117,097,370 62,621	117,489,083 63,137
Total Equity		117,159,991	117,552,220

## Interim Condensed Consolidated Statement of Financial Position (Continued)

As at 30 June 2023

		2023	31 December 2022
	Notes	RM (Unaudited)	RM (Audited)
Liabilities			
Non-current liabilities			
Loans and borrowings	17	14,773,170	18,365,820
Lease liabilities	18	223,528	274,850
Deferred tax liabilities		2,036,081	2,036,081
		17,032,779	20,676,751
Current Liabilities			
Loans and borrowings	17	15,415,789	19.828.803
Lease liabilities	18	310.038	241.288
Trade and other payables	19	10,698,809	12,713,115
Contract liabilities		2,926,982	2,060,323
		29,351,618	34,843,529
Total Liabilities		46,384,397	55,520,280
Total equity and liabilities		163,544,388	173,072,500
Total assets less current liabilities		134,192,770	138,228,971

## Interim Condensed Consolidated Statement of Changes in Equity

	Attributable to equity shareholders of the Company				_			
	Share capital RM	Share premium RM	Other reserve RM	Translation reserve RM	Retained earnings RM	Total RM	Non- controlling interest RM	Total equity RM
(Audited) As at 1 January 2022	5,941,706	58,707,916	150,200	(1,363,849)	51,438,084	114,874,057	64,583	114,938,640
Foreign currency translation differences for foreign operations	_	_		3,503,911	_	3,503,911	34	3,503,945
Other comprehensive income for the year Loss for the year	-	-	-	3,503,911	(888,885)	3,503,911 (888,885)	34 (1,480)	3,503,945 (890,365)
Total comprehensive income for the year	_	_	_	3,503,911	(888,885)	2,615,026	(1,446)	2,613,580
At 31 December 2022/ 1 January 2023	5,941,706	58,707,916	150,200	2,140,062	50,549,199	117,489,083	63,137	117,552,220
(Unaudited) Foreign currency translation differences for foreign operations	_	-	-	4,164,848	-	4,164,848	36	4,164,884
Other comprehensive income for the period Loss for the period				4,164,848 –	_ (4,556,561)	4,164,848 (4,556,561)	36 (552)	4,164,884 (4,557,113)
Total comprehensive income for the period	_			4,164,848	(4,556,561)	(391,713)	(516)	(392,229)
At 30 June 2023	5,941,706	58,707,916	150,200	6,304,910	45,992,638	117,097,370	62,621	117,159,991

# Interim Condensed Consolidated Statement of Cash Flows

	Six months ended 30 June 2023 2022			
		RM	RM	
	Notes	(Unaudited)	(Unaudited)	
Cook flows from an exciting a stivities				
Cash flows from operating activities Loss before tax		(4,557,113)	(652,467)	
Adjustments for:		(4,557,115)	(052,407)	
Depreciation of property,	0	0.004.004	0.000.000	
plant and equipment	9	3,664,261	3,020,302	
Depreciation of right-of-use assets	9	317,295	302,280	
Property, plant and equipment	-			
written off	9	1	1,633	
Net loss on unrealised foreign				
exchange differences		1,403,019	4,747,439	
Finance costs	8	1,113,742	454,225	
Finance income	7	(4,570)	(2,964)	
Operating profit before working				
capital changes		1,936,635	8,483,305	
Change in inventories		5,968,251	(2,122,206)	
Change in trade and other receivables		1,458,296	(4,700,203)	
Change in trade and other payables		(747,347)	(107,448)	
Change in contract liabilities		866,659	455,867	
Cash generated from operations		9,482,494	1,396,458	
Income tax paid		(110,580)	(64,206)	
		(110,000)	(0.,200)	
Net cash from operating activities		9,371,914	1,332,252	
Her cash nom operating activities		3,371,314	1,002,202	

#### Interim Condensed Consolidated Statement of Cash Flows (Continued)

		Six months ended 30 June 2023 2022		
		RM	RM	
	Notes	(Unaudited)	(Unaudited)	
Cash flows used in investing				
activities				
Acquisition of property, plant and				
equipment		(1,680,457)	(4,506,783)	
Decrease in derivative financial asset		-	_	
Interest received		4,570	2,964	
Net cash used in investing activities		(1,675,887)	(4,503,819)	
Cash flows used in financing activities				
Repayments of loans and borrowing		(27,435,205)	(1,697,365)	
Interest and other borrowing costs paid		(1,106,490)	(450,051)	
Drawdown of loans and borrowing		17,681,008	_	
Capital element of leases paid		(155,573)	(137,535)	
Interest element of leases paid		(12,867)	(4,174)	
Net cash used in financing activities		(11,029,127)	(2,289,125)	
Net decrease in cash and cash				
equivalents		(3,333,100)	(5,460,692)	
Cash and cash equivalents at 1 January		4,299,479	13,331,950	
Effect of foreign exchange rate changes		4,346,616	(917,091)	
Cash and cash equivalents at				
30 June	16	5,312,995	6,954,167	

#### 1. General Information

S&P International Holding Limited (the "**Company**") was incorporated in the Cayman Islands under the Companies Act, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands as an exempted company with limited liability on 10 November 2016.

The Company is an investment holding company. The Company and its subsidiaries (the "**Group**") is principally engaged in the manufacturing and distribution of coconut related food and beverage products such as coconut cream powder (the "**CCP**"), low fat desiccated coconut (the "**LFDC**"), coconut milk, coconut water and coconut spread. The Group also manufactures other food products such as non-dairy creamer and other traditional South-east Asian food ingredients such as rice dumplings (ketupat) and toasted coconut paste (kerisik). The Company's shares (the "**Shares**") in issue have been listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") since 11 July 2017 (the "**Listing**").

At the date of this interim report, the Company's ultimate parent company is TYJ Holding Limited ("**TYJ**"), a company incorporated in the British Virgin Islands with limited liability on 8 November 2016, which is wholly owned by Mr. Tang Koon Fook, an executive director of the Company (the "**Director**") and the chairman of the board of Directors (the "**Board**"), who is also the sole director of TYJ.

This interim condensed consolidated financial information of the Group for the six months ended 30 June 2023 (the "**1H2023**" and the "**Interim Condensed Consolidated Financial Information**", respectively), which has not been audited, was reviewed and approved for issue by the Board on 28 August 2023.

#### 2. Basis of Preparation

This Interim Condensed Consolidated Financial Information has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Stock Exchange (the "**Listing Rules**"), including compliance with International Accounting Standard ("**IAS**") 34, "Interim Financial Reporting" issued by the International Accounting Standards Board.

All amounts set out in this interim report are presented in Malaysian Ringgit ("**RM**") unless otherwise indicated.

#### 3. Summary of Significant Accounting Policies

The accounting policies and basis of preparation adopted by the Group in the preparation of the Interim Condensed Consolidated Financial Information are consistent with those adopted in the preparation of the audited consolidated financial statements of the Group for the financial year ended 31 December 2022 ("**FY2022**") and described in the annual report of the Company for FY2022 (the "**2022 Annual Report**"), except for the adoption of the following, which became effective for the financial years beginning on or after 1 January 2023:

• Amendments to IFRS 17, IAS 1, IAS 8 and IAS 12

The adoption of the above amendments to IFRSs in the current period has had no material impact on the Group's financial performance and financial position for the current and prior periods.

The Group has not early adopted any new accounting standards or amendments to standards and interpretations which have been issued but not yet effective. The Group will apply such accounting standards, amendments and interpretations that are applicable to the Group as and when they become effective.

#### 4. Estimates

The preparation of the Interim Condensed Consolidated Financial Information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this Interim Condensed Consolidated Financial Information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were similar to those disclosed in the 2022 Annual Report.

#### 5. Revenue and Segment Information

The principal activities of the Group are the manufacturing and distribution of coconut related food and beverage products such as CCP, LFDC, coconut milk, coconut water, coconut spread and other related products.

Revenue represented the sales value of coconut related food and beverage products, other non-coconut related food products, freight charges to customers and miscellaneous income, net of trade discounts, rebates and returns.

	Six months ended 30 June		
	2023	2022	
	RM	RM	
	(Unaudited)	(Unaudited)	
Revenue from contracts with customers - Coconut related food and beverage	07 000 000	40.004.001	
products — Others	37,962,868 2,441,022	46,324,361 3,097,110	
	40,403,890	49,421,471	

#### 5. Revenue and Segment Information (Continued)

The chief operating decision maker of the Group assess the performance and allocates the resources of the Group as a whole, as all of the Group's activities are considered to be primarily dependent on the manufacturing and distribution of CCP, LFDC, coconut milk, coconut water and other related products. Therefore, management considers that there is only one operating segment under the requirements of IFRS 8, Operating Segments. In this regard, no segment information is presented.

#### **Geographical information**

The following table sets out information on the geographical locations of the Group's revenue from external customers. The geographical location of customers is based on the location at which the goods are delivered.

	Six months ended 30 June		
	<b>2023</b> 20		
	RM	RM	
	(Unaudited)	(Unaudited)	
South East Asia	15,715,461	16,036,995	
Middle East	9,893,593	7,323,810	
West Indies	5,133,486	14,779,875	
North America	2,896,097	5,885,684	
East Asia	3,646,066	3,778,167	
Other regions	3,119,187	1,616,940	
	40,403,890	49,421,471	

## 6. Other Income

	Six months en	Six months ended 30 June		
	2023	2022		
	RM	RM		
	(Unaudited)	(Unaudited)		
Income arising from subleasing of				
right-of-use assets	90,000	90,000		
Insurance claims	-	1,755,535		
Others	185,608	566,647		
	275,608	2,412,182		

## 7. Finance Income

	Six months ended 30 June	
	<b>2023</b> 202	
	RM	RM
	(Unaudited)	(Unaudited)
Interest income of financial assets		
calculated using the effective interest		
method at amortised cost	4,570	2,964

## 8. Finance Costs

	Six months en	Six months ended 30 June	
	2023	2022	
	RM	RM	
	(Unaudited)	(Unaudited)	
Interest expense of financial liabilities that are not at fair value through profit and loss Interest expense on lease liabilities	1,100,876 12,867	450,051 4,174	
	1,113,742	454,225	

### 9. Loss for the Period

Loss for the period is arrived at after charging:

	Six months en 2023 RM (Unaudited)	<b>ided 30 June</b> 2022 RM (Unaudited)
Auditors' remuneration Depreciation of property, plant and equipment	169,980 3,664,261	165,631 3,020,302
Depreciation of right-of-use assets Property, plant and equipment written off Net loss on foreign exchange differences	317,295 1 1,403,019	302,280 1,633 3,953,455
Personnel expenses (including Directors' emoluments): — Wages, salaries and other benefits — Contributions to defined	6,206,350	6,122,863
contribution plans	472,317	472,813

## 10. Loss Per Share Attributable to Equity Shareholders of the Company

		Six months ended 30 June		
	2023	2022		
	(Unaudited)	(Unaudited)		
Loss attributable to equity shareholders of the Company (expressed in RM)	(4,556,561)	(651,929)		
Weighted average number of Shares (unit)	1,080,000,000	1,080,000,000		
Basic loss per Share (expressed in Sen)	(0.42)	(0.06)		

As at 30 June 2023 and 2022, the Company had not issued any dilutive potential Shares and hence, the diluted loss per Share is equal to the basic loss per Share.

#### Factory Furniture, Freehold and other Plant and Motor fitting and Construction land buildings machinerv vehicles equipment in progress Total RM RM RM RM RM RM RM Cost 8.997.828 39.417.877 71.432.065 689.720 4.598.754 13.341.952 At 1 January 2022 138.478.196 38,497 12.243.799 Additions 902.610 3.969.662 141.895 17.417.302 Disposal \_ -\_ Written-offs \_ \_ (20,000) (25,675) (45,675) Transfer Reclassifications 21,497,261 3,797,637 212,991 (25,507,889) At 31 December 2022/ 1 January 2023 9,880,438 61,035,977 79,186,064 728,217 4,940,111 52,187 155,822,994 (Unaudited) Additions 6,799 194,170 51,259 183.539 435,767 Written-offs (165) (165) \_ -\_ \_ Reversal (33,752) (33.752)\_ \_ -Reclassifications 25,200 (25, 200)\_ As of 30 June 2023 9.880.438 61.009.024 79.380.234 728.217 5.016.405 210.526 156.224.844 (Audited) Accumulated depreciation At 1 January 2022 5,348,262 25,267,123 681,313 3,449,273 34,745,971 Charge for the year 4,557,651 6,561,754 Disposal Written-offs (924) (12,949) At 31 December 2022/ 1 January 2023 41,288,534 687,564 3,964,153 (Unaudited) Charge for the period 893.551 2.498.838 266.820 3.664.261 \_ Written-offs (164) (164) As of 30 June 2023 7,711,836 32,317,370 692.616 4.230.809 44,952,631 Carrving amounts As of 31 December 2022 9,880,438 40,653 975,958 114,534,460 54,217,692 (Unaudited)

## 11. Property, Plant and Equipment

As of 30 June 2023

9.880.438

53.297.188

47.062.864

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785.596

210.526

111,272,213

35.601

## 12. Right-of-Use Assets

Group	Land RM	Buildings RM	Others RM	<b>Total</b> RM
(Audited)				
(Audited) At 1 January 2022	221,428	5,008,423	30,256	5,260,107
Additions		321,143	209,407	530,550
Depreciation	(8,303)	(449,421)	(59,396)	(517,120)
Termination	(0,000)	(110,121)	(1,396)	(1,396)
At 31 December 2022/ 1 January 2023	213,125	4,880,145	178,871	5,272,141
(Unaudited)				
Additions	_	-	173,374	173,374
Depreciation	(4,152)	(229,318)	(83,825)	(317,295)
Termination	_	-	(373)	(373)
As at 30 June 2023	208,973	4,650,827	268,047	5,127,847

## **13. Inventories**

	30 June	31 December
	2023	2022
	RM	RM
	(Unaudited)	(Audited)
Packaging and raw materials	11,588,153	13,710,070
Semi-finished goods	9,430,927	11,427,009
Finished goods	3,286,157	5,136,409
	24,305,237	30,273,488

## 13. Inventories (Continued)

	Six months ended 30 June		
	<b>2023</b> 202		
	RM	RM	
	(Unaudited)	(Unaudited)	
The amount of inventories recognized as			
an expense is as follows:			
Carrying amount of inventories sold	32,434,833	40,999,758	

## 14. Trade and Other Receivables

	30 June	31 December
	2023	2022
	RM	RM
	(Unaudited)	(Audited)
Trade receivables Deposits, prepayments and other receivables	11,758,721 1,326,644	11,842,599 2,520,182
	13,085,365	14,362,781

### 14. Trade and Other Receivables (Continued)

As of the end of the reporting period, the ageing analysis of trade debtors based on the invoice date is as follows:

	30 June 2023 RM	31 December 2022 RM
	(Unaudited)	(Audited)
Within 1 month Over 1 month to 2 months Over 2 months to 3 months Over 3 months	9,783,315 1,108,516 281,789 585,101	4,712,266 3,772,892 2,366,276 991,165
	11,758,721	11,842,599

#### **15. Pledged Time Deposits**

	30 June	31 December
	2023	2022
	RM	RM
	(Unaudited)	(Audited)
Time deposits pledged with a		
licensed bank	2,158,217	2,158,217

The current time deposit is pledged to a bank to secure a loan of a subsidiary for a tenure of 5 years with effective interest rate at 2.49% per annum. The maturity of this time deposit is 12 months.

#### 16. Cash and Cash Equivalents

	30 June	31 December
	2023	2022
	RM	RM
	(Unaudited)	(Audited)
Cash on hand	66,558	76,323
Balances with licensed banks	5,246,437	4,223,156
Cash and cash equivalents	5,312,995	4,299,479

### **17. Loans and Borrowings**

	30 June 2023 BM	31 December 2022 RM
	(Unaudited)	(Audited)
Non-current Term loans — secured Current Term loans — secured	14,773,170 15,415,789	18,365,820 19,828,803
	30,188,959	38,194,623

The bank loans are secured over certain assets of the Group as disclosed under "Pledge of Assets" on page 34 of this interim report.

## **18. Lease Liabilities**

	30 June	31 December
	2023	2022
	RM	RM
	(Unaudited)	(Audited)
Within 1 year	310,038	241,288
After 1 year but within 2 years After 2 years but within 5 years	185,386 38,142	229,428 45,422
	223,528	274,850
	533,566	516,138

### **19. Trade and Other Payables**

	30 June 2023	31 December 2022
	RM	RM
	(Unaudited)	(Audited)
Trade payables Other payables and accruals	3,209,350 7,489,459	3,949,057 8,764,058
	10,698,809	12,713,115

All of the trade and other payables are expected to be settled within one year or are repayable on demand.

#### 19. Trade and Other Payables (Continued)

As of the end of the reporting period, the ageing analysis of trade payables based on the invoice date is as follows:

	30 June	31 December
	2023	2022
	RM	RM
	(Unaudited)	(Audited)
Within 1 month	2,631,771	2,492,200
1 to 3 months	290,392	1,299,201
3 to 6 months	287,187	157,656
	3,209,350	3,949,057

#### 20. Other Reserve

Other reserve of the Company represents the difference between the par value of the Company's shares issued and the equity in Edaran Bermutu Sdn. Bhd., Radiant Span Sdn. Bhd., Rasa Mulia Sdn. Bhd. and Shifu Ingredients Sdn. Bhd. acquired from the controlling shareholders on 29 December 2016 pursuant to the share swap as if the current group structure and share swap had occurred on 1 January 2016.

#### 21. Capital Commitments

Capital commitments outstanding at the end of each reporting period not provided for in the Interim Condensed Consolidated Financial Information are as follows:

	30 June	31 December
	2023	2022
	RM	RM
	(Unaudited)	(Audited)
<b>Property, plant and equipment</b> Authorised but not contracted for Contracted but not provided for	7,105,090 573,248	7,105,090 541,009
Total	7,678,338	7,646,099

### 22. Related Party Transactions

#### Identity of related parties

For the purpose of the interim condensed financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control or jointly control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the related party are subject to common control. Related parties may be individuals or entities.

Related parties also include key management personnel defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Group either directly or indirectly. The key management personnel include all the directors of the Group, and certain members of senior management of the Group.

## 22. Related Party Transactions (Continued) Key management personnel compensation

Compensation of key management personnel of the Group is as follows:

	Six months ended 30 June		
	2023	2022	
	RM	RM	
	(Unaudited)	(Unaudited)	
Salaries and other benefits Contributions to Defined contribution plans	802,226 74,352	832,760 78,552	
	876,578	911,312	

Key management's compensation is included in personnel expenses as disclosed in Note 9 above.

## Management Discussion and Analysis

#### **Business Review**

The Group is engaged mainly in the manufacturing and distribution of coconut-based food and beverage products. These include CCP, LFDC, coconut milk, coconut water and coconut spread manufactured at the Group's manufacturing facility located at Bagan Datoh, Perak, Malaysia (the **"Perak Plant**"). The Group also manufactures other food products such as non-dairy creamer and other traditional South-east Asian food ingredients such as rice dumplings (ketupat) and toasted coconut paste (kerisik).

During 1H2023, due to weak market sentiment, the Group recorded a reduction of approximately 18.25% in revenue mainly from its coconut-based food and beverage products and approximately 5.35% in gross profit compared to the corresponding period in 2022 ("**1H2022**"). Nevertheless, with the continuous effort in cost control by the Group, there was a decent improvement in the gross profit margin from 17.04% to 19.72% during 1H2023 compared to 1H2022.

#### **Financial Review**

The Group recognised approximately RM40.40 million in revenue for 1H2023, representing an decrease of approximately 18.25%, or RM9.02 million, when compared with that for 1H2022 of approximately RM49.42 million. The reduction in revenue was largely attributed to the decrease in sales of CCP and coconut milk.

The Group's cost of sales reduced by approximately 20.90%, or RM8.57 million, from approximately RM41.00 million for 1H2022 to approximately RM32.43 million for 1H2023. The reduction in cost of sales was mainly attributable to the decrease in sales and the various cost control measures adopted.

Consequently, the gross profit of the Group for 1H2023 reduced by approximately RM0.45 million or 5.35% as compared to 1H2022 and the gross profit margin of the Group for 1H2023 was 19.72% as compared to 1H2022 at 17.04%.

## Further details on comparative changes in revenue and expenses are as follows:

#### Revenue

The Group's revenue is mainly derived from the sales of coconut-based food and beverage products. Revenue for such products for 1H2023 was RM37.96 million, representing an reduction of approximately RM8.36 million, when compared with that for 1H2022 of approximately RM46.32 million. The reduction in revenue was largely attributed to decrease in sales of coconutbased food and beverage products as discussed in the Business Review above.

Other revenue is mainly made up of sales of rice dumplings (ketupat), toasted coconut paste (kerisik) and freight charges to customers. In 1H2023, other revenue was approximately RM2.44 million, representing an approximately 21.18% reduction from RM3.10 million posted in 1H2022.

#### **Other Income**

In 1H2023, the Group's other income comprised mainly rental income, sale of scrap items and other sundry income of RM0.27 million, the total of which reduced by approximately RM2.14 million for 1H2023 as compared to that of approximately RM2.41 million of 1H2022 as there was an insurance claims of approximately RM1.76 million during 1H2022.

#### **Selling and Distribution Expenses**

The Group's selling and distribution expenses of approximately RM1.50 million for 1H2023 were approximately RM 0.61 million lower than those of approximately RM2.11 million for 1H2022 due to lower sales and marketing related expenses incurred.

#### Administrative Expenses

The Group's administrative expenses of approximately RM4.64 million for 1H2023 was approximately RM0.33 million lower than those of approximately RM4.97 million for 1H2022. This was primarily attributed to continuing cost-cutting measures implemented by the Group.

#### **Other Expenses**

The Group's other expenses for 1H2023 of approximately RM5.55 million was mainly related to foreign exchange translation losses, represented by an increase of approximately RM1.60 million from approximately RM3.95 million for 1H2022. The foreign exchange translation losses arose primarily from the weakening of the RM against the United States Dollar ("**USD**"), which is the base currency of the Group's term loan.

#### **Net Finance Costs**

In 1H2023, the Group incurred approximately RM1.11 million of net finance costs as compared to approximately RM0.45 million in 1H2022. The increase in net finance costs was mainly from the borrowings taken by the Group to finance the expansion of the Perak Plant and working capital of the Group.

#### **Income Tax Expense**

No provision of income tax expense has been made for 1H2023 and 1H2022 due to the loss position of the Group.

#### Loss Attributable to Equity Shareholders

The Group recorded a loss attributable to equity shareholders of the Company (the "**Shareholders**") of approximately RM4.56 million for 1H2023 and approximately RM0.65 million for 1H2022. This was primarily attributed to the reasons as discussed above.

#### **Future Prospects and Strategies**

The Group remains optimistic in its performance in the long run due to the positive outlook of coconut demand while remaining vigilant in managing the volatility of the global environment, especially, the impacts from geopolitical instability, volatility of energy prices and rising interest rates.

The main focus of the Group is to increase its revenue, especially in the coconut beverage products by reviewing and restructuring its current distribution channels and business models for local and oversea markets and to explore feasible options to reduce its financing cost so as to improve its bottom line.

The Group will continue to develop effective strategies and build viable business models in response to the changing market conditions so as to generate a sustainable growth rate.

## Significant Event During and After the Financial Period

There is no significant event occurred during and after the financial period up to the date of this interim report.

#### Liquidity, Financial Resources and Capital Structure

The Group maintained a solid financial position and was in a net cash position as at 30 June 2023. The Group was able to repay its obligations when they became due in the ordinary and usual course of business in 1H2023.

#### **Capital Structure**

The Group believes in maintaining a strong capital base as well as the confidence of the investors, creditors and market to sustain future development of the business. The Group continues to maintain an optimal debt-to-equity ratio that complies with its debt covenants.

#### **Cash Position**

As at 30 June 2023, the Group's cash and cash equivalents were approximately RM5.31 million, representing an increase of approximately RM1.01 million as compared with those of approximately RM4.30 million as at 31 December 2022.

#### Loans and Borrowings

As at 30 June 2023, the loans and borrowings amounted to approximately RM30.19 million, representing a decrease of approximately RM8.00 million as compared to those of approximately RM38.19 million as at 31 December 2022 due to the repayment of the Group's term loan facility.

#### **Gearing Ratio**

Gearing ratio equals total debt divided by total asset. As at 30 June 2023, the Group's gearing ratio was approximately 0.284 times (31 December 2022: 0.321 times).

### **Pledge of Assets**

As at 30 June 2023 and 31 December 2022, the net book value of assets pledged to licensed banks for banking facilities granted to the Group were as follows:

	30 June 2023	31 December 2022
	RM	RM
	(Unaudited)	(Audited)
Freehold land Factory buildings and other buildings Plant and machinery	1,440,320 21,046,320 34,176,406	1,440,320 21,446,726 35,644,227
	56,663,046	58,531,273

#### **Capital Expenditures**

During 1H2023, the Group had incurred capital expenditure of approximately RM0.44 million as compared to that of approximately RM7.02 million in 1H2022. The capital expenditure was mainly related to purchase of property, plant and equipment.

## Significant Investments and Plan for Material Capital Commitments

Save as disclosed in Note 21 on page 28 of this interim report, the Group did not hold any significant investments or have any plan for material capital commitments as at 30 June 2023.

## Materials Acquisitions and Disposals of Subsidiaries, associates And Joint Ventures

The Group had no material acquisitions or disposals of subsidiaries, associates and joint ventures during 1H2023 and 1H2022.

## Use of Proceeds From Initial Public Offering (The "IPO")

Reference is made to the section headed "Future Plans and Use of Proceeds" of the prospectus of the Company dated 29 June 2017 in relation to the Listing, the IPO of 270,000,000 Shares at Hong Kong dollars ("**HK\$**") 0.48 per Share and the original use of proceeds from the IPO.

The net proceeds from IPO after deducting the relevant one-off and non-recurring listing expenses (the "**Net Proceeds**") amounted to approximately HK\$90.4 million (equivalent to approximately RM46.8 million based on Bank Negara Malaysia's mid-rate as at 29 December 2017 (being the last trading day of 2017) of HK\$1.00:RM0.51795) (the "**Year End HK\$:RM Rate**").

As at 31 December 2020, the unutilised Net Proceeds amounted to approximately RM5.4 million (the "**Unutilised Net Proceeds**"). After due and careful consideration on the current business environment and the development needs of the Group, the Board has resolved to re-allocate part of the Unutilised Net Proceeds in the amount of RM4.7 million originally allocated for recommissioning of the Johor Plant to investing in coconut water collection station at the Perak Plant. For details, please refer to the Company's annual report 2021 (section headed "Change in Use of the Net Proceeds and Reasons for Such Change" on pages 94 and 95) and its announcement dated 2 March 2021.

As at 31 December 2022, the Unutilised Net Proceeds amounted to approximately RM0.7 million. After due and careful consideration on the business environment and the development needs of the Group, the Board has resolved to re-allocate the Unutilised Net Proceeds to general corporate purposes and working capital. For details, please refer to the Company's annual report 2022 (section headed "Use of Net Proceeds from the Listing" on page 104).

During the 1H2023, the Net Proceeds have been fully utilised as intended. The following sets forth a summary of the original allocation of the Net Proceeds and its utilisation as at 30 June 2023 (before re-allocation).

Original of Use of Net Proceeds	Approximate original allocation of the Net Proceeds (RM 'million)	Approximate actual amount of the Net Proceeds utilised before 1 January 2023 (RM 'million)	Approximate actual amount of the Net Proceeds used during the six months ended 30 June 2023 (RM 'million)	Approximate unused amount of the Net Proceeds as at 30 June 2023 (RM 'million)	Further Information
Expanding and upgrading the production facilities at the Perak Plant	35.6	35.6	-	-	The full amount has been utilised as intended.
Recommissioning of the Johor Plant	4.7	4.7	-	-	Changed of intended use of the Net Proceeds and the full amount has been utilised as intended.
Advertising and promotion expenses	1.2	1.2	-	_	The full amount has been utilised as intended.
Investing in new equipment to enhance the R&D	1.2	0.5	0.7	_	Changed of intended use of the Net Proceeds and the full amount has been utilised as intended.
General corporate purposes and working capital	4.1	4.1	-	-	The full amount has been utilised as intended.
Total (Note)	46.8	46.1	0.7	-	

Note:

The Net Proceeds in RM were arrived at after taking into account the Year End HK\$:RM Rate.

#### Foreign Exchange Exposure

The Group undertakes certain transactions denominated in foreign currencies, mainly in USD and HK\$, and hence, is exposed to exchange rate fluctuations. The Group currently does not have a foreign currency hedging policy. However, management monitors foreign exchange exposure closely and performs foreign currency transactions for the Group's cashflow needs in keeping the net foreign exchange exposure to an acceptable level.

#### **Dividends**

At a meeting of the Board held on 28 August 2023, the Directors resolved not to declare the payment of an interim dividend to the Shareholders for 1H2023.

#### **Employees and Remuneration Policies**

The Group had 354 employees and 325 employees as at 30 June 2023 and 30 June 2022, respectively. Remuneration is determined by reference to prevailing market terms and in accordance with the performance, qualification and experience of each individual employee. Periodic in-house training is provided to the employees to enhance the knowledge of the workforce. Meanwhile, training programmes conducted by qualified personnel are also attended by our employees to enhance their skills set and working experience.

The Company has adopted a share option scheme (the "**Share Option Scheme**") with effect from 11 July 2017 to enable the Board to grant share options to eligible participants with an opportunity to have a personal stake in the Company with a view to achieving the following objectives: (i) motivate eligible participants to optimise their performance efficiency for the benefit of the Group; and (ii) attract and retain or otherwise maintain an ongoing business relationship with eligible participants whose contributions are or will be beneficial to the long-term growth of the Group. As at 30 June 2023 and the date of this interim report, there was no outstanding share option granted under the Share Option Scheme and no share option lapsed or was exercised or cancelled during 1H2023.

## **Contingent Liabilities**

The Group did not have any material contingent liabilities as at 30 June 2023.

## **Corporate Governance and Other Information**

## Directors' and Chief Executive's Interests and Short Positions in the Shares, Underlying Shares and Debentures of the Company and its Associated Corporations

As at 30 June 2023, the interests or short positions of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong (the "**SFO**")), which were required: (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) to be notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers contained in Appendix 10 to the Listing Rules (the "**Model Code**"), were as follows:

#### (i) Long positions in the Shares

Name of Directors	Note	Capacity/ Nature of interest	Number of Shares interested	Percentage of shareholding interest in the Company (Note 3)
Mr. Tang Koon Fook (" <b>Mr. Tang</b> ")	1	Interest in a controlled corporation	567,000,000	52.5%
Mr. Lee Sieng Poon (" <b>Mr. Lee</b> ")	2	Interest in a controlled corporation	243,000,000	22.5%

#### Corporate Governance and Other Information (Continued)

#### Notes:

- Mr. Tang, the chairman of the Board and an executive Director, beneficially owned 100% of the issued share capital of TYJ and he was deemed to be interested in 567,000,000 Shares held by TYJ by virtue of the SFO.
- Mr. Lee, the managing Director and an executive Director, beneficially owned 100% of the issued share capital of Trinity Holding Limited ("Trinity") and he was deemed to be interested in 243,000,000 Shares held by Trinity by virtue of the SFO.
- 3. The percentages of shareholding interest in the Company shown in the table above are calculated on the basis of 1,080,000,000 Shares in issue as at 30 June 2023.

## (ii) Long position in the shares of an associated corporation

Name of Director	Name of	Capacity/	Number and	Percentage of
	associated	Nature of	class of share	shareholding
	corporation	interest	interested	interest
Mr. Tang	TYJ	Beneficial owner	1 ordinary share	100%

Save as disclosed above, as at 30 June 2023, none of the Directors or chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO), which were: (a) notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he/she was taken or deemed to have under such provisions of the SFO), (b) pursuant to section 352 of the SFO, entered in the register referred to therein, or (c) pursuant to the Model Code, notified to the Company and the Stock Exchange.

## Substantial Shareholders' Interests and Short Positions in the Shares and Underlying Shares

As at 30 June 2023, so far as is known to the Directors, the following entities or persons (other than a Director or the chief executive of the Company) had interests or short positions in the Shares and underlying Shares as recorded in the register required to be kept by the Company under section 336 of the SFO:

Name of Shareholders	Note	Capacity/ Nature of interest	Number of Shares interested/held	Percentage of shareholding interest in the Company (Note 3)
TYJ	1	Beneficial owner	567,000,000	52.5%
Ms. Yeow Geok Tiang (" <b>Ms. Yeow</b> ")	1	Interest of spouse	567,000,000	52.5%
Trinity	2	Beneficial owner	243,000,000	22.5%
Ms. Goh Soo Cheng (" <b>Ms. Goh</b> ")	2	Interest of spouse	243,000,000	22.5%

Notes:

- TYJ was wholly and beneficially owned by Mr. Tang, the husband of Ms. Yeow. By virtue of the SFO, Ms. Yeow was deemed to be interested in the Shares held and deemed to be held by Mr. Tang.
- 2. Trinity was wholly and beneficially owned by Mr. Lee, the husband of Ms. Goh. By virtue of the SFO, Ms. Goh was deemed to be interested in the Shares held and deemed to be held by Mr. Lee.
- 3. The percentages of shareholding interest in the Company shown in the table above are calculated on the basis of 1,080,000,000 Shares in issue as at 30 June 2023.

Save as disclosed above, as at 30 June 2023, so far as the Directors or chief executive of the Company are aware, no other entities or persons (other than a Director or the chief executive of the Company) had any interests or short positions in the Shares or underlying Shares, which would fall to be disclosed under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were, pursuant to section 336 of the SFO, recorded in the register referred to therein.

#### **Share Option Scheme**

On 23 June 2017, the Shareholders approved and conditionally adopted the Share Option Scheme to enable the Company to grant options to eligible participants as incentives and rewards for their contribution to the Group. The Share Option Scheme became effective on the Listing date. No option has been granted since then and up to the date of this interim report and therefore, there was no outstanding options as at 30 June 2023 and no options were exercised or cancelled or lapsed during 1H2023.

#### Purchase, Sale or Redemption of Shares

The Company did not redeem its listed securities nor did the Company or any of its subsidiaries purchase or sell any of such securities during 1H2023.

#### **Events After the Reporting Period**

The Group is not aware of any important event requiring disclosure that has taken place subsequent to 30 June 2023 and up to the date of this interim report.

#### **Corporate Governance**

The Directors recognise the importance of incorporating elements of good corporate governance in the management structures and internal control procedures of the Company so as to achieve effective accountability.

The Company has adopted the code provisions as set out in the Corporate Governance Code (the "**CG Code**") as contained in Appendix 14 to the Listing Rules as its own code of corporate governance. During 1H2023, the Company had complied with all of the mandatory disclosure requirements and code provisions as set out in the section headed "Part 2 – Principles of good corporate governance, code provisions and recommended best practices" of the CG Code. The Company is committed to implementing the view that the Board should include a balanced composition of executive Directors and independent non-executive Directors (the "**INEDs**") so that there is a strong independent element on the Board which can effectively exercise independent judgement.

Corporate Governance and Other Information (Continued)

Throughout the 1H2023, the Company had three INEDs, which was in compliance with the requirement of the Listing Rules that the number of INEDs must represent at least one-third of the Board members, and that at least one of the INEDs has appropriate professional qualifications or accounting or related financial management expertise.

As at the date of this interim report, the audit committee of the Company (the "Audit Committee") consists of three INEDs, namely Mr. Lee King Fui (chairman of the Audit Committee), Dato' Mohd Ibrahim Bin Mohd Nor and Mr. Eng Hup Tat. The Audit Committee is responsible for reviewing the Company's corporate governance policies and the Company's compliance with the CG Code and will make recommendations to the Board accordingly.

#### **Securities Transactions By Directors**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the "**Model Code**") as its code of conduct regarding the Directors' securities transactions and all the Directors have confirmed, upon specific enquiries made by the Company, that they had complied with the Model Code during 1H2023.

### Review of Interim Group Results By the Audit Committee

The Audit Committee was established on 8 June 2017 with written terms of reference in compliance with code provision D.3 of the CG Code and Rule 3.22 of the Listing Rules. Such written terms of reference were revised on 1 January 2019 to conform with the requirements under the CG Code and the Listing Rules.

The Audit Committee has reviewed the unaudited condensed consolidated interim results of the Group for 1H2023 and agreed to the accounting principles and practices adopted by the Group.

By order of the Board, S&P International Holding Limited Tang Koon Fook Chairman and Executive Director

Hong Kong, 28 August 2023



## S&P International Holding Limited 椰豐集團有限公司

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